

# ShareVis Success Story

Kaz is a \$500 million dollar a year company that sells healthcare, home environment, and comfort products in over 65 countries around the globe.

Although the company name may be unfamiliar, Kaz develops and markets leading-name products under brand names we have all heard of such as Vicks, Braun, and Honeywell.

Their offerings include humidifiers, vaporizers, thermometers, fans, air purifiers, and blood pressure monitors, to name a few.

## SHAREVIS

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## Business Challenge

With over 600 employees and locations in North America, South America, Europe, and Asia, Kaz needed a way to track and control business processes from complex engineering procedures to day-to-day operational tasks. One of the most daunting challenges they faced was implementing a complicated engineering change request (ECR) process. Kaz tried to build a solution using Oracle ERP, but found that it was not flexible enough to meet their need for frequent changes and options that could branch to sub-options. Since Kaz is an experienced and long-term SharePoint installation with nearly all employees using SharePoint in some capacity, they wanted to leverage their existing SharePoint content. Additionally, their global nature created a need for flexibility and location-based options within their operational procedures, including HR, finance, and IT.

## Solution

Since deploying ShareVis, Kaz is using ShareVis processes in nearly every department of the company. In addition to complex engineering processes (including ECR), Kaz has implemented many moderately-sized processes such as New Hire, Employee Exit, Corrective Action, Authorization for Expenditure, Travel Authorization, and Deviation Request. In all Kaz is running between 40-50 ShareVis processes, some with over 600 transactions. Some processes integrate as many as 30 employees around the globe, and many include custom-designed attached forms. No other available solution was able to handle this level of complexity with this degree of flexibility.



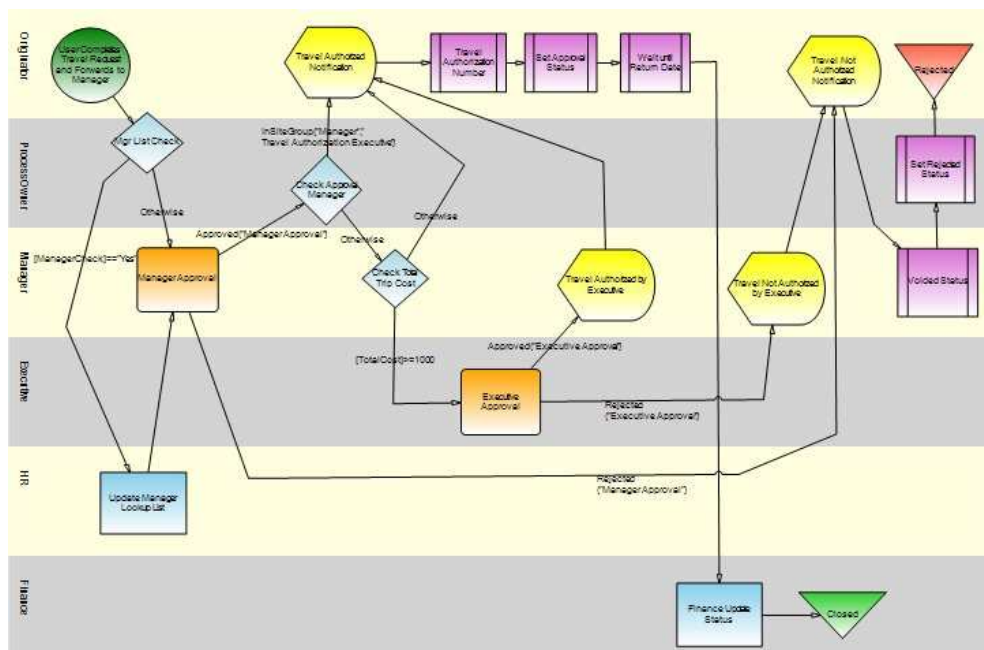
## Example Workflows

Kaz's complex Engineering ECR process includes:

- 30 different roles (participants)
- More than 100 tasks
- A detailed form for collecting data
- Five conditional loops
- Both sequential and parallel tasks
- Numerous email notifications throughout the workflow
- Plug-ins for modifying data and copying documents within SharePoint

Kaz also used ShareVis to deploy a Travel Authorization workflow to automate the internal process of approving and booking business travel.

This workflow resulted in a direct savings of \$10,000 annually when booking fees were reduced through employee-directed booking, and the need for an outside travel agency was eliminated.



## Success

To increase efficiency, Kaz integrated ShareVis's email approval feature into their processes. Now when an employee is away from his or her desk, requests can be reviewed and approved using a portable device such as an iPhone or Blackberry. The employee can send a response (approval or rejection) immediately, speeding up the time required to complete a process. With ShareVis email approval, 90% of approvals at Kaz are handled within 12 hours, which results in a huge time savings. Additionally, since tasks can take place in parallel, there is no waiting around for Step A to be completed before Step B begins (unless a prerequisite is intentionally established in the workflow).

According to Kaz, the accounting firm that performs their annual audits loves ShareVis because it automates the auditing process. Everything that is tracked in ShareVis is auditable. For example, the Employee Exit process, which tracks the actions and approvals required when an employee leaves the company, enables the accountants to verify that all the necessary legal, payroll, and facilities-related steps have been completed. Kaz has also used SharePoint to create a report that they run monthly to monitor ShareVis processes and timely completion of assignments.

“ShareVis is definitely the Kaz standard. It is really powerful, and lets you control the things you need to control” said Peggy Hicks, CIO at Kaz.

“We've always felt a partnership with ShareVis.

They have a great product and I highly recommend it,” said Hicks.